

ZONES™

Zones Authorized for Dell Co-Delivery



Zones and Dell Technologies – a winning partnership.

DellTechnologies
TITANIUM PARTNER

Zones is proud to announce that we have been named a Co-Delivery Partner for Dell Technologies.

There are few Dell Technologies Titanium Partners out there, and fewer still Co-Delivery Partners. Zones is proud to be included in both exclusive categories.

What does this mean? That the Zones Services team has been trained and certified to co-deliver Dell Technologies solutions.

We're equipped to assess, design, implement, and maintain custom-built technology solutions based around hardware and software from Dell Technologies.

Want to learn more? Call 800.408.ZONES or visit www.zones.com/dell today.

ZONES: A CO-DELIVERY PARTNER FOR DELL TECHNOLOGIES.

When it comes to modernizing your workplace, Dell Technologies can provide all the IT your business needs, ranging from PCs and displays to data center solutions. But how will you make smart decisions about what products you need and how best to deploy them? It helps to have a capable business partner by your side, helping to guide you through the process and get you up and running. For that, look no further than Zones.

At Zones, we're proud to say that we are a Co-Delivery Partner for Dell Technologies. This means that our services team has been trained and certified to co-deliver Dell Technologies solutions – we'll be there to assess your environment, design solutions that will meet your needs, and then implement and maintain them.

On top of that, we have a number of services at Zones that will help make deployment smoother. For starters, our Global Supply Chain as a Service (GSCaaS) offering is designed to help you get the IT you need in a quick and efficient fashion, and our Technology Solution Centers are strategically placed around the world in locations that will expedite those deliveries. With Zones, you never have to worry about inefficiencies or breakdowns in the supply chain.

Thanks to the high level of services collaboration between Dell Technologies and Zones, your business can enjoy extended IT capabilities, reduced delivery risk, and a more efficient IT infrastructure overall. There's nothing not to like.

Visit zones.com/dell or call 800.408.ZONES today. First Choice for IT.™

HOW LIVE OPTICS CAN TRANSFORM YOUR BUSINESS.

Especially nowadays, with the business world changing rapidly, it isn't easy to make smart decisions about the future of your IT based on accurate, up-to-date information. But there is good news: Dell Technologies makes that process easier. With Live Optics, you have a complimentary ready-made solution assessment for collecting, visualizing, and sharing data about your workloads and your IT environment overall.

With this information at your fingertips, everything becomes easier. When you can collect real-time data on your IT, it becomes easier to optimize your spending on everything from virtualization to data center expansion. You can easily view insights on your users' workloads and share them with others. Your data is available in a web portal, or you can export it into ready-to-present PowerPoint decks. You'll always have the information you need to lead your business forward with confidence.

And at Zones, we're here to help. We understand that with Live Optics, you have the transparency to see and diagnose the unique IT needs of your business – and once you do, the experts at Zones can help you design and implement solutions. Connect with us today if you'd like to learn more.

HOW THIS BENEFITS YOU:

- Reduced delivery risk.
- Extended capabilities.
- Greater services collaboration between Dell and Zones.
- ProDeployPlus that offers:
 - > 30-day post-deployment configuration assistance.
 - > Training credits for Dell Technologies Education Services.
- Complimentary Live Optics Assessment
- Proven tools and best practices.

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